

# PUBLIC DISCLOSURE

June 17, 2013

# COMMUNITY REINVESTMENT ACT PERFORMANCE EVALUATION

Westfield Bank Charter Number 717968

141 Elm Street Westfield, MA 01085

Office of the Comptroller of the Currency

99 Summer Street Suite 1400 Boston, MA 02110

NOTE: This document is an evaluation of this institution's record of meeting the credit needs of its entire community, including low- and moderate-income neighborhoods, consistent with safe and sound operation of the institution. This evaluation is not, and should not be construed as, an assessment of the financial condition of this institution. The rating assigned to this institution does not represent an analysis, conclusion, or opinion of the federal financial supervisory agency concerning the safety and soundness of this financial institution.

# **Overall CRA Rating**

Institution's CRA Rating: This institution is rated **Outstanding**.

The following table indicates the performance level of Westfield Bank (Bank) with respect to the Lending, Investment, and Service Tests:

	Westfield Bank Performance Tests		
Performance Levels	Lending Test*	Investment Test	Service Test
Outstanding		Х	Х
High Satisfactory	X		
Low Satisfactory			
Needs to Improve			
Substantial Noncompliance			

The lending test is weighted more heavily than the investment and service tests when arriving at an overall rating.

The major factors that support this rating include:

- The Bank's lending activity is good;
- A majority of home mortgage loans and a substantial majority of small loans to businesses were made within the Bank's assessment area (AA);
- The borrower distribution of home mortgage loans by income level of the geography is adequate and distribution of small loans to businesses is excellent;
- The borrower distribution of home mortgage loans by income level of the borrower is excellent and distribution of small loans to businesses is adequate.
- Community development lending has a positive impact on the lending test;
- The Bank has an excellent level of community development investments and is responsive to identified credit needs; and,
- The Bank is a leader in providing community development services.

during 2012. Westfield Bank also offers first-time homebuyer programs in conjunction with the Massachusetts Housing Finance Agency (MHFA). The Bank also participates in several other loan programs including Small Business Administration (SBA), USDA Rural Development loan programs, Small Business Banking Partnership, and Massachusetts Business Development Corporation's (MBDC) Capital Access Program. The Bank has originated 25 loans under the SBA program, 36 loans totaling \$2.6 million under the Small Business Banking Partnership program, and 15 loans totaling \$215 thousand under the MBDC Capital Access Program during the evaluation period.

### **INVESTMENT TEST**

#### **Conclusions for Areas Receiving Full-Scope Reviews**

Westfield Bank's performance under the Investment Test is rated "Outstanding." The Bank has an excellent level of qualified investments and donations in the AA. The Bank exhibits excellent responsiveness to credit and community economic development needs.

Refer to Table 14 in Appendix C for the facts and data used to evaluate the Bank's level of qualified investments.

Qualified investments and donations totaled \$7.4 million or 4.5% of Tier 1 capital. The Bank made one new investment in a Fannie Mae mortgage-backed security, which provided \$91 thousand in low- and moderate-income mortgages in Westfield Bank's AA and four prior period investments totaling \$6.9 million. The details for the Bank's community development investments are as follows:

- A \$3.3 million prior period investment in a CRA Qualified Investment Fund. The fund invests in CRA qualified projects, which primarily include investment in debt instruments supporting affordable housing and economic development for low- and moderate-income individuals and communities within the Bank's AA. The Bank made the initial \$2.6 million investment in 2002 and has since continued to reinvest their dividends and thus increasing the overall outstanding balance. The reinvested portion during the current evaluation period totals \$597 thousand, which includes the \$300 thousand addition that the Bank made in 2011.
- A \$1.7 million prior period investment in the Access Capital Community Investment Fund whose mission is to invest in debt securities that promote community development activities servicing low-and moderate-income individuals within the Bank's designated target AA. The Bank made the initial investment of \$1.5 million in 2001 and has since continued to reinvest their dividends. The reinvested portion during the evaluation period totaled \$220 thousand.
- A \$1.3 million prior period investment in Solomon Hess SBA Loan Fund whose mission is to promote economic development by supporting permanent job creation, retention, and/or improvement in low- or moderate-income geographies or in areas targeted for redevelopment by federal, state, or local governments. Westfield Bank targeted the counties of Hampden and Hampshire as their designated target area.
- A \$605 thousand prior period investment in Massachusetts Business Development Corporation (MBDC). MBDC collaborates with the SBA to invest in projects that promote economic development by creation and/or retention of permanent job in low- or moderate-income geographies and for low- and moderate-income individuals.